

# County of Santa Clara Office of the County Executive



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CE01 032310

Prepared by: Jill Boone  
Climate Change/Sustainability Program  
Manager

Submitted by: Emily Harrison  
Deputy County Executive

DATE: March 23, 2010

TO: Board of Supervisors

FROM:   
Jeffrey V. Smith  
County Executive

SUBJECT: Bay Area Retrofit Program

## **RECOMMENDED ACTION**

Consider recommendations relating to the ABAG Residential Retrofit Program.

Possible action:

- a. Introduction and preliminary adoption of Salary Ordinance No. NS-5.10.75 amending Santa Clara County Salary Ordinance No. NS-5.10 relating to the compensation of employees adding one Senior Management Analyst position in the Office of the County Executive. (Roll Call Vote to waive reading, Roll Call Vote to adopt)
- b. Approve Request for Appropriation Modification No.172 - \$34,000 increasing revenue and expenditures in the Office of the County Executive's budget. (4/5 Roll Call Vote)

## **FISCAL IMPLICATIONS**

No fiscal impact is anticipated for the General Fund. Position costs are estimated at \$31,000 for the remainder of FY 2010, and office setup expenses are estimated at \$3,000. Expenses of \$34,000 and offsetting grant revenues are budgeted in the appropriation modification. Estimated annualized costs in FY 2011 will be \$125,000, and will be offset by grant funding. Additional grant revenues and expenses will be adjusted in the Current Level Budget when the grant contracts with ABAG and CaliforniaFIRST are finalized.

## **REASONS FOR RECOMMENDATION**

The County participated in the development of two regional grant applications to the State Energy Program, a program of the California Energy Commission (CEC). The attached Notices of Proposed Awards include both of these proposals, which will not only provide regional efforts and outreach in the Bay Area but will also provide funding to the County of Santa Clara to help launch a Community Energy Program for the cities and County. The cities and County will also benefit from the regional efforts of the two programs: CaliforniaFIRST, a statewide AB 811 program, and the ABAG Bay Area Retrofit Program.

ABAG and Sacramento County, which is the lead agency for the CaliforniaFIRST grant, are in discussion with the CEC regarding these grant awards and expect to have contracts by the end of March. At that time, the County will review and sign contracts with the two agencies. Staff anticipates that these grants, once finalized by the CEC, will allocate at least \$2.4 million to Santa Clara County to implement these programs for the cities and the County of Santa Clara.

Staff is developing a plan that will support the grant requirements and create a foundational Community Energy Program that will tie into a future County AB 811 program. The next few years will be a combination of programs:

Year 1: The ABAG Bay Area Retrofit Program and CaliforniaFIRST

Year 2: The ABAG Bay Area Retrofit Program and CaliforniaFIRST, with a transition to the County AB 811 program when ready (Grant funding for ABAG and CaliforniaFIRST expires March 2012)

Year 3: County AB 811 program with a Community Energy Program that is funded by the AB 811 fees, future grant funding or the General Fund.

The addition of a Senior Management Analyst position is necessary to provide a staff resource that can focus entirely on the grant programs, managing the grant and related contracts, developing recommendations on how the County can meet the objectives of the grants, and assisting the Office of the County Executive in integrating the grant programs and the County AB 811 project. This position will be funded by the ABAG grant through March 2012.

Staff anticipates bringing an additional grant-funded position, which will focus on marketing and support, to the Board of Supervisors for approval when the grant contracts are finalized.

ESA supports this recommendation.

## **CONSEQUENCES OF NEGATIVE ACTION**

Without the additional position and budget modification, the County will be unable to benefit from the grant awards that will lay the groundwork for an AB 811 program.

## **ATTACHMENTS**

- NOPA for Municipal Financing Programs
- NOPA for Residential Retrofit Programs
- Budget Modification
- Salary Ordinance Amendment No. NS-5.10.75



**NOTICE OF PROPOSED AWARD**  
SEP Municipal Financing Program  
PON # 400-09-401

Proposed Contractors:

- Sacramento County
- County of Humboldt
- City & County of San Francisco
- County of Sonoma
- City of Los Angeles\*\*\*

Total Amount of Proposed Contracts:

\$30,176,912\*\*\*

**Final Scores and Rankings**

Company	Final Score	Ranking	ARRA Funds Requested
Sacramento County	310.33	1	\$ 16,499,050.00
County of Humboldt	301.67	2	\$ 4,384,349.00
City & County of San Francisco	297.67	3	\$ 2,080,000.00
County of Sonoma	295.67	4	\$ 2,537,000.00
City of Los Angeles	280.67	5	\$ 4,999,500.00 \$ 4,676,513.00***

Santa Barbara County	244.33	*	\$ 2,611,000.00
County of Los Angeles	242.00	*	\$ 13,500,000.00
Mendocino County	210.33	*	\$ 2,893,000.00
County of Marin, Community Develop Agency	200.33	*	\$ 2,953,245.00
City of Yucaipa	189.00	*	\$ 7,500,000.00
County of Santa Clara	187.33	*	\$ 2,000,000.00

City of Irvine	104.67	*	\$ 2,000,000.00
County of Orange	0.00	**	\$ 2,000,000.00
Western Riverside Council of Governments	0.00	**	\$ 20,000,000.00
City of San Bernardino	0.00	**	\$ 2,750,000.00
Placer County	0.00	**	\$ 3,220,617.00

\* Did not meet the Minimum Technical Score of 280 points.

\*\* Proposal disqualified prior to technical evaluation.

\*\*\* Energy Commission is unable to fund the full amount of the lowest ranked proposal and is offering the lesser amount for award. Award is contingent upon acceptance of the lesser amount by the bidder.

Questions should be directed to: Rachel Grant, Contract Officer  
California Energy Commission  
1516 Ninth Street, MS-18  
Sacramento, CA 95814  
(916) 654-4379

Dated: February 10, 2010  
Expires: February 22, 2010

**CALIFORNIA ENERGY COMMISSION**1516 NINTH STREET  
SACRAMENTO, CA 95814-5512

**NOTICE OF PROPOSED AWARD**  
California Comprehensive Residential Retrofit Program  
RFP # 400-09-403

## Proposed Contractors:

SMUD  
Association of Bay Area Governments  
Regional Council of Rural Counties (CRHMFA Homebuyers Fund)  
The San Francisco Mayor's Office of Housing

## Total Amount of Proposed Contracts:

\$50,212,451

**Final Scores and Rankings**

Company	Final Score	Ranking	ARRA Funds Requested
SMUD	316.67	1	\$ 19,969,421.00
Association of Bay Area Governments	297.00	2	\$ 10,750,000.00
Regional Council of Rural Counties (CRHMFA Homebuyers Fund)	293.67	3	\$ 16,500,001.00
The San Francisco Mayor's Office of Housing	290.00	4	\$ 2,993,029.00

County of Los Angeles	266.00	*	\$ 12,890,000.00
San Diego Association of Governments (SANDAG)	259.00	*	\$ 5,944,839.00
San Joaquin Valley Unified Air Pollution Control District	232.00	*	\$ 4,994,474.00
Association of Monterey Bay Area Governments	213.33	*	\$ 4,175,582.00
NoRTEC	201.33	*	\$ 8,669,473.00
Greener Dawn, Inc.	201.33	*	\$ 7,982,379.00
Western Riverside Council of Governments (WRCOG)	188.67	*	\$ 20,000,000.00
Roseville Electric, City of Roseville	172.33	*	\$ 2,355,000.00

City of West Hollywood	172.00	*	\$ 3,014,784.00
City of Visalia	169.33	*	\$ 5,999,820.00
Amador-Tuolumne Community Action Agency (A-TCAA)	168.33	*	\$ 2,394,577.00
City of Vacaville	151.67	*	\$ 5,200,000.00
Syzygy Technologies, Inc.	120.67	*	\$ 20,000,000.00
Solar Sense, Inc.	13.33	*	\$ 2,000,000.00
n/a - CTG Energetics (Proposal was submitted for -402)	0.00		
* Did not meet the Minimum Technical Score of 280 points.			

Questions should be directed to: Angela Hockaday, Contract Officer  
California Energy Commission  
1516 Ninth Street, MS-18  
Sacramento, CA 95814  
(916) 654-5186

Dated: February 10, 2010  
Expires: February 22, 2010

(Forward original to The Controller-Treasurer Department)

**COUNTY OF SANTA CLARA**  
**REQUEST FOR APPROPRIATION MODIFICATION**  
**FISCAL YEAR = 2010**

**F - 85**

For  
Controller's  
Office  
Use  
Only

**Agency/Department Name: Office of the County Executive**

Line #	Description	Fund	Superior Fd Cntr	Cost Center	G.L. Account	Project Definition/ Employee Class	Amount (in Dollars)		
							Revenue	Expenditure	
1	ABAG Grant Revenue	0001	107	1107	4422300		34,000.00		
2	Salaries w/out Benefits	0001	107	1107	5102000	107-G107NRG2		31,000.00	
3	Grant Projects	0001	107	1107	5861000	107-G107NRG2		3,000.00	
4									
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22									
23	Transfer from trust fund (Fund # _____)								
24	Transfer from fund balance (Fund # _____)								
25	Others - Describe:								
26									
27	Total forwarded from other pages (Page ____ to ____)								

<b>TOTAL</b>	<b>34,000.00</b>	<b>34,000.00</b>
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Recognize new expenditure/revenue (ongoing)  
 Recognize new expenditure/revenue (one-time)  
 Re-appropriate prior year unspent expenditures (one-time)  
 Others

**Brief Description:** \_\_\_ Recognition of revenue and expense for Bay Area Retrofit Grant Program

<p><b>SAP Document numbers</b></p> <p>FM _____</p> <p>Entered to SAP by: _____</p> <p>Date entered : _____</p> <p><b>Transmittal #172</b></p>	<p style="text-align: center;"><b>Prepared By :</b></p> <p>Name (print):                  _____ Sally Logothetti _____                  Telephone: 299-5141</p> <hr/> <p style="text-align: center;"><b>Clerk of the Board</b></p> <p>Approved by the Board of Supervisors</p> <hr/> <p>Clerk of the                  Board By: _____ Date _____</p>
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ORDINANCE NO. NS-5.10.75

AN ORDINANCE AMENDING SANTA CLARA COUNTY ORDINANCE  
NO. NS-5.10 RELATING TO THE COMPENSATION OF EMPLOYEES

The Board of Supervisors of the County of Santa Clara ordains as follows:

SECTION 1:

In SECTION 7 – COUNTY EXECUTIVE - BU 107, the following shall be added:

1                    B1N                    Senior Management Analyst

SECTION 2:

This Ordinance shall take effect April 13, 2010. This Ordinance shall be implemented on April 19, 2010.

PASSED AND ADOPTED by the Board of Supervisors of the County of Santa Clara, State of California, this \_\_\_\_\_ by the following vote:

AYES:            Supervisors,  
NOES:            Supervisors,  
ABSENT:        Supervisors,

\_\_\_\_\_  
Ken Yeager, President  
BOARD OF SUPERVISORS

Signed and certified that a copy of this document has been delivered by electronic or other means to the President, Board of Supervisors.  
Attest:

\_\_\_\_\_  
Maria Marinos  
Clerk of the Board of Supervisors